A.B.N 40 008 585 135

NEWS SHEET

MOHAIR Australia Limited

What's On...

November 2006

INFORMATION THAT MOHAIR PRODUCERS NEED TO KNOW

SALE SEASON FAST APPROACHING.... ARE YOU READY?

Have you registered your animals with Mohair Australia? Buyers prefer registered animals and goats need to be registered for some shows so now is the time to get on your computer and register your animals.

You may need to transfer animals you have sold to new owners. This is also a good time to start preparing for sales by printing Herdbook Certificates for sale animals so that transfers can be completed on the day of sale.

Also because goats are part of the National Livestock industry you need to complete National Vendor Declarations (NVD's) for all stock transported to sales or shows. The NVD's to be used should be already printed with your PIC (see below) if you have old stocks of forms these should not be used.

Have you got your 2006 drop animals ear tagged? To comply with National Legislation you need to tag animals born after 1 January 2006 with tags containing your own Property Identification Code (PIC). To obtain a code you should contact your local State DPI (see Page 6)

2006 tags are red and although year colour tags are not compulsory, they are recommended.

All of these measures are about trace-ability and the viability of a Livestock Production Assurance program (LPA) - for the latest on this programme see Page 6 also.

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NEED A CHRISTMAS GIFT IDEA ...

Why not buy a mohair product for that someone special. <u>See our flyer with this issue</u> or contact the shop for more gift ideas!

December 2006

2nd—Goat Industry Information Day 10.30am to 3pm N & D Robins 350 Dore Rd Nar Nar Goon Victoria ph 03 5942 7900

31st—MAL Membership Subscriptions due.

January 2007

21st—Phezulu/Topbok & Cawoodholme Aust Sale. "Nandewah" Lachlan Valley Way Cowra. Ph Janet Leigh 02 6345 3200

28th—Diamond Fibre Show Bathurst Showground Contact <u>Diana Booby 02 6337 3864</u>

February 2007

3rd - Berry Show - sections for Angora, Boer and Dairy goats. Everyone is welcome. For entry forms contact the Berry Show Society Jim Brieler (02) 4464 1047 or email Theresa Mitchell on ktmitchell@shoalhaven.net.au 16-18th—Australasian—New V e n u e — B e n d i g o Showgrounds. Contact Tim Ferguson 03 5083 3250

March 2007

2,3 & 4th—NATS Goulburn
Contact Nick Gorrie
Mob. 0409 129 070
9th—WA Division meeting
Wagin. Contact 08 9574 7090
9th—10th—Wagin
Woolarama Wagin WA
contact Kerry Tacken - Ph.
(08) 9861 1611 Or Sue Jordan
08 9574 7090
9th-11th—South African
National Mohair Day/

July 2007

Africa.

13-14th—Mudgee Small Farms Field Days

Weekend Port Elizabeth Sth

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MOHAIR AUSTRALIA BOARD MEMBERS

Doug Nicholls

President & Government Liaison

P O Box 323 BERWICK VIC 3806 Phone/Fax: (03) 9707 1472 (AH) Fax: (03) 9707 3255 (BH) Mobile: 0417 500 053 Email: douglas.nicholls@bigpond.com

Dr Susan Jordan

Jnr Vice President/Company Secretary

Lot 75 Berry Road GIDGEGANNUP WA 6083 Phone: (08) 9574 7090 Mobile: 0409 743 968 Email: wynchgatefarm@iinet.net.au

Graham Dau

Breed Development & Standards

17 Reuchle Rd GLENCOE QLD 4352 Phone: (07) 4630 0250 Fax: (07) 4630 0236 Mobile: 0418 716 670 Email: graejhan@austarnet.com.au Andrew Gossip

Breed Development and Standards Website Co-ordinator

'Killarney' Glenerin Road CROOKWELL NSW 2583 Phone/Fax: (02) 4836 7225 Mobile: 0431 474 554 Email: andrewgossip@optusnet.com.au

David Williams

Trader

1/81-85 Orrong Cres Caulfield Nth Vic 3161 Phone: (03) 9527 2640 Fax: (03) 9527 6221 Mobile: 0419 352 399 Email: david@amtmoh.com.au

Greg Petersen

Industry Promotion and Communication

'Glen Vimy Cottage' River Road HAHNDORF SA 5245 Phone: (08) 8388 1767 Email: gregjude@senet.com.au Tom Harmsworth

Education

"Kurburn Park" 163 Horsham Noradjuha Rd VECTIS VIC 3401 Ph: 03 5381 1321 Fax: 03 5382 1624

Steve Roots

Snr Vice President/Treasurer & Office Administration

P 0 Box 79 MOLONG NSW 2866 Phone: (02) 6366 9444 Mobile: 0428 378 660 Email: cardui2@bigpond.net.au

Tim Hamblin

Commercial Production

38 Rowbotham St Toowoomba QLD 4350 Ph: 07 4613 6022 Mobile: 0428 910 100

Email

liz@integritybusinessgroup.com.au

Brian Smith

Industry Promotion & Communication

Neethorp Angoras 215 Gillingbrook Road FORCETT TAS 7173 Phone: (03) 6233 7053

Fax: (03) 6233 2437 Mobile: 0418 303 875 Email brian@neethorp.com.au

OFFICE CONTACT DETAILS

Hours – Tuesday to Friday 10am to 4pm – Care – Closed Mondays

Mohair Australia Limited P 0 Box 22, 147 East Street, NARRANDERA NSW 2700

Phone: (02) 6959 2069 Fax: (02) 6959 1817 email: mohair@mohair.org.au website www.mohair.org.au

News Sheet Editorial Committee

D Nicholls S Roots S Jordan

DIVISION/REGION PRESIDENTS (not on the Board above)

NEW SOUTH WALES Division President

Bill Smith 'Inwood' Lindsay Road NORTH ROTHBURY NSW 2335

Phone: (02) 4938 7536 Fax: (02) 4938 7555 inwood@netcentral.com.au

Central Region

Doug Stapleton Cudal Mohair Stud 'Gundamain' CUDAL NSW 2864 Phone: (02) 6364 2132 Fax: (02) 6364 2323 Email: dougstapleton@bigpond.

com

Eastern Region

David Payne 'Bernelea' Lot 3 Wombeyan Caves Road Mittagong 2575 Phone 02 4878 5555 davidapayne@ozemail.com.au

Riverina Region

Keith Cowen 'Yarran Park' WEETHALLE NSW 2669 Phone: (02) 6975 6239

Email:

kcowen@bordernet.com.au

Western Region

Leonie Scott 'Glenroy' Loombah Road YEOVAL NSW 2868

Phone: (02) 6846 4178 Email: willean@exemail.com.au

Hunter Region

Dave Richards 2234 Glendonbrook Road GRESFORD NSW 2337 Phone: (02) 4938 9583 Fax: (02) 4938 9133

Email: richo01@kooee.com.au

South Eastern

Ron Harris 'Currajong Common' Burragate VIA BEGA NSW 2550 Phone/Fax: (02) 6496 7174 Email: currajong@acr.net.au

WESTERN AUSTRALIA
Acting Division President

Jane Orchard Redmond Farm Redmond WA 6327 Phone 08 9845 3139 Email: orcho@westnet.com.au VICTORIA

Division President Doug Nicholls

East Central Region

Margaret Nicholls P O Box 323 BERWICK VIC 3806 Phone/Fax: (03) 9707 1472

Gippsland Region

North Central Region

Doug San Miguel 'Wildwood Angora Stud' RSD 2170 Nagambie Road SOUTH HEATHCOTE VIC 3523 Phone: (03) 5433 2930

North East Region

Geoff James RMB 3105 Bridge Creek VIA MANSFIELD VIC 3722 Phone: (03) 5776 9585

Western Region Tom Harmsworth QUEENSLAND Division President

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PER EDITION

FULL PAGE\$150.00 HALF PAGE.......\$ 75.00 QUARTER PAGE..\$ 40.00

EIGHTH PAGE OR SMALL BLOCK \$20.00

BREEDERS DIRECTORY \$10.00

Paid Advertisement....

You are invited to a Goat Industry Information Day.

Saturday 2nd December, 2006 -- 10.30 am to 3.00pm.

Located in the beautiful gardens of Norm and Doreen Robins.

"Oakbank", 350 Dore Road, Nar Nar Goon. Vic. (Melway - page 316 G9) Approx. 3.5 km north of the Princess Hwy. Phone 03 59427900. Mobile 0427 - 824867

Featuring discussion by leading ruminant nutritionalist and researcher
- Professor Ron Leng AO., Phd. -

Topic-nutritional aid to parasite control, drought feeding etc. Paddock and goat inspection.

Cost \$48.00 per person or \$80.00 per couple. This cost includes notes, goat pies and meat loaf based lunch, morning and afternoon tea, goat cheese etc.

Please make your bookings by Saturday 25th November, and including cheque payment to:-Richard Jackson Facilitator /Agricultural

MOHAIR AUSTRALIA EAST CENTRAL REGION (VICTORIA)

CHRISTMAS GET-TOGETHER 2006

LAYCOCK SPECIALITY

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This year's Christmas Get-together for the East Central Region (Victoria) is a luncheon to be held at the home of Kevin and Julie Spargo, on Sunday, 10th December, 2006. We will again be using this day as a fundraising occasion for our region so that we can continue to help support our local shows.

When: Sunday, 10th December, 2006

Where: Kevin & Julie Spargo

205 Owens Road Woori Yallock, Vic 3139 (Melways map 306 K7)

(Follow Owens Rd thru to the end, the road becomes the driveway.)

Phone: (03) 5964 6019 Time: 11.30 - 12.00 noon Cost: \$15 per head



The luncheon will be a BBQ. Meat will be provided, but guests are asked to bring either a salad or dessert. Drinks will be provided.

We will be having two guest speakers for the day. Paul Hamilton will be talking about an Al program and Deb Morrison, from DPI, will be talking about NLIS and the type of tags available.

Members from other regions are most welcome to join us. Come and enjoy our last get-together for the year. Lesley Stuart

Secretary – East Central Region (Victoria)Phone: (03) 9739 1010

RSVP: By Wednesday, 6th December to either Kevin Spargo (03) 9564 6019 or myself (03) 9739 1010.

SF

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News from the Regions and Divisions

Perth Royal Show

Mohair Australia member and research scientist, Mark Ferguson judged a small group of entries of animals and fleeces. Numbers at the show were greatly reduced due to no entries from Juliana Neve, Rod Turnor and Jane Orchard. The two producers who exhibited were Susan Jordan from Wynchgate Farm and Inge Meyer from Clovelly Stud. Animals were exhibited by Wynchgate Farm and fleeces were presented from both exhibitors. The doe that was awarded Supreme Exhibit had held up very well to the wet and chilly September and had twins on her at the time. This doe (03/14) was bred by Jenny-Lee Christison of Boodjerakine Stud. The Champion fleece went to an exhibit from Inge Meyer.



Supreme Champion Exhibit—Doe (03/14) Exhibited and held by Susan Jordan of Wynchgate Farm

The kids were very popular with the children and adults alike.

Gidgegannup Agricultural Show

Photos Courtesy RAS and taken by Vince.

Every year the Gidge Show gets bigger and better. It is advertised as the 'Country Show on the City doorstep' and the numbers of cars coming up Red Hill speak for themselves. Ian Duncan, of Diamond Stud, judged both the angoras and fleeces—and certainly faced some challenges in both the young does and buck classes—made even more difficult as none of the animals had more than an inch of mohair. Rosa Potalivo and Susan Jordan had entered animals and in the bid for Champion it came down to a difficult decision between one of Rosa's does and Sue's young buck with the eventual winner being Susan Jordan's young buck. This buck had also won Junior

Junior Champion Perth Royal Show and Champion Angora at Gidgegannup Show, this young buck stands proudly with owner Susan Jordan of Wynchgate Farm.

Reports by Susan Jordan WA.

Champion at the Perth Royal Show.



TOPBOK/PHEZULU & CAWOODHOLME AUSTRALIA

BUCK AND DOE SALE

SUNDAY 21ST JANUARY 2007 VIEWING FROM 10.30AM AND SALE AT 1.30PM

~~NEW COMPETITION~~

We will be holding our sale again as usual.

It is important to keep up the enthusiasm and activity in our industry. With this in mind we will also be staging a competition for those people who request a catalogue by mail prior to the sale day. Each catalogue will have a unique number and if you attend on the day with your numbered catalogue you will be in the draw for a chance to win a Registered, Yearling Yallatup Stud Doe—

But you must be present at the sale to take the doe home!!

So come along, have a great lunch, catch up with friends and you will have the opportunity to purchase some great genetics!

How to get there :-

12 Kms south of Cowra towards Yass on the Lachlan Valley Way. 3kms north of Morongla

Phone Janet on 02 6345 3200 Or Margaret on 03 5146 4564 for a <u>numbered</u> catalogue.

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PROPERTY IDENTIFICATION CODE (PIC)

Before you can register complete a LPA/NVD (national Vendor Declaration—see page 1) you must first apply for a PIC from your State Department of Primary Industries (DPI) or Rural Lands Protection Boards (RLPB) in NSW. The PIC is required to be entered on the LPA/NVD, so that the property that the goats came from can be traced.

If you do not have a PIC you will need to obtain one from your State Department of Agriculture/ Primary Industries by contacting them using the following details:

NSW Local Rural Lands Protection Board

VIC Victorian Department of Primary Industries – Phone 1800 678 779

QLD Queensland Department of Primary Industries – Phone 13 25 23

TAS The Dept of Primary Industries, Water and Environment – Phone 1300 368 550

NT Northern Territory Department of Business, Industry and Resource

Development -Phone 08 8999 2033

SA South Australia Primary Industries and Resources – Phone 08 8207 7919

WA Brands Register Office – Phone 08 9780 6207

Goats join LPA

With 95% of our goat meat exported overseas - at a value of \$87.7 million in 2005-06 - Australia relies heavily on its reputation and competitive advantage for selling safe, quality-assured product. Livestock quality systems are key to assuring the on-farm safety our goat meat.

As part of the 'Going into Goats' initiative, goats are now included in MLA's Livestock Production Assurance (LPA) program. LPA is an on-farm food safety certification program designed to help the red meat industry strengthen the food safety systems currently in place.

LPA provides goat producers with a set of guidelines and a revised National Vendor Declaration (NVD) to help declare the food safety status of their livestock.

LPA guidelines present goat producers with very basic animal

production and record keeping requirements. In most cases producers will not need to change their on-farm management practices.

The number of goat-producing properties registered on the LPA database continues to grow. Currently there are 5211 goat properties registered. Goat NVD orders are also increasing across Australia per month. This reflects the growing demand for NVD's by buyers in the processing sector and livestock traders.

To participate in LPA and be eligible to use LPA NVD's for goats, you need to have a property identification code (PIC). PIC numbers are obtained from your state departments of agriculture or your rural land protection boards. After obtaining a PIC, register for LPA by calling the LPA hotline on 1800 683 111 (choose option 3), or go to the website www.mla.com.

au/lqs and click 'register for LPA'.

There is a guide book that producers must read before becoming accredited within the LPA program.

This is available to purchase at the

time that you register for LPA or you can download this from the internet for free (www.mla.com. au/lqs). The guide book explains what the program is about and what documentation is required to be kept.

MORE INFORMATION

Livestock Production
Assurance
Email: lpa@mla.com.au
For further information on
NVDs and the LPA program
visit www.mla.com.au/lqs

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KOORANA

The new home for Koorana Angora Stud (Jeff and Juliana Neve) is "Rockcliffe" 1106 Scenic Rd Monteagle NSW

DI- (00) 0000 0440

Ph (02) 6383 6148 Email kooranaangoras@aapt.net.au

(previously Walkaway WA)

Producers with angoras for sale

The following producers have contacted the office in recent times to indicate that they have stock for sale. Please contact the producer direct for more information.

Sue Oldfield—Victoria—Ph 03 9747 1411 Pam Goble—Victoria—Ph 03 5369 4355 David Sinclair—NSW—Ph 02 4822 0343 Nick Gorrie—NSW See Page 9



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 OUR FIBRE (STYLE AND CHARACTER) TO GAIN THE
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CONTACT

David Williams on 0419 352 399 Or John Hoornweg on 0428 488 422 Email: david@amtmoh.com.au

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contact us for details

Full bales (160kgs and heavier) <u>no freight charge</u>. To facilitate ease of handling, please consolidate all bags

into one (or more) bag or wool pack. Ensure all bags, bales are clearly marked.

Don't Self Assess for Drought Assistance

The Federal Government has reminded all drought-affected farmers and small businesses not to self-assess their eligibility for Exceptional Circumstances (EC) drought assistance.

Minister for Agriculture, Fisheries and Forestry, Peter McGauran, encouraged people to contact their local Centrelink office or call the Drought Assistance Hotline on 13 23 16 to discuss their eligibility.

"It is also important that farmers understand that the Government has extended drought assistance to all producers in EC-declared areas, irrespective of what they produce," Mr McGauran said.

"It doesn't matter whether you are a cropper, grazier, irrigator, horticulturalist, intensive livestock producer, or in any other agricultural industry – you are now eligible to apply for drought assistance."

Mr McGauran said farmers and small businesses should discuss their individual circumstances with qualified assessors to make sure they received their full entitlements.

He reiterated that the Government's "drought bus" was currently visiting drought-affected areas in rural and regional Australia.

"I encourage farmers to check their local media or call the Drought Assistance Hotline to find out where the bus will be located," Mr McGauran concluded.

www.daff.gov.au

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NICK AND KATE GORRIE PHOTO CAPTION COMPETITION





Photo No. 1 Photo No 2

Our thanks to Nick and Kate Gorrie who have selected a winner from the 15 entries received in the photo caption competition held through the news sheet and at the AGM Dinner in Narrandera.

Photo No 1—Winning Caption "Didn't I tell you I had lots of kids" Winner—Merle Grant—Wagga Wagga NSW

Photo No 2— Winning Caption— "Love me, love my goats" Winner Juliana Neve—Monteagle NSW

We would like to take this opportunity to thank those people who took time out to enter and Nick and Kate for being such good sports and I'm sure Kate knew well in advance what she was marrying in to. The winning entries will each receive a \$20.00 gift voucher for the Narrandera Shop. Well Done everyone.

Welcome to new members.....

The following angora producers have recently joined Mohair Australia and we extend a welcome to them.



Glendon Pryor—Black Hill NSW

Dorothy Hingst—Glenorie Grove QLD

Wally Hudspeth—Merrygoen NSW

Rudi Voggenreiter, Ruwina Angora Stud-Wodonga Vic

Matthew Gready—Stawell Vic

Josefina Nicol—Dubbo NSW

Glin Martin—Arcadia NSW

Brett Fallon and Kelly Davis-Denmark WA

Tom and Carol McInnes—Bathurst NSW

Jean Eggleston—Urana NSW

T and J Mitchell—Boorowa NSW

Mike Leggett—Yinnar South Vic

P and J Venn—Millfield NSW

And a hearty welcome back to - Bankstown Grammar School—Georges Hall NSW

Dulark Angoras

Super styled mohair...Super soft mohair...mohair brilliance

Genuine reduction sale:

- 43 X '05 drop Angora wethers @ \$30
- 24 X '05 drop Angora does @ \$80
- 10 mixed age Angora does unjoined in 06 @ \$35
- 2 mature Angora bucks @ \$250 sired by Ancor Tito and Cedar Grange Manhattan.

2005 drop animals for sale are sired by Cullbookie Talisman and Ancor Tito. MN2 accredited for JD.

Contact Details

Nick and Kate Gorrie

Mobile: 0409 129 070 Home Phone / Fax: 02 6247 2967 Sydney Phone: 02 9683 1224

News from the Regions and Divisio

ALBANY (WA) SHOW

10th/ 11th November 2006

The two day show was attended by a record crowd and many of the spectators passed through the Angora Marque to look at the Mohair display and Angoras which



Sooo Cute!! Irresistible kids on display at Albany show.—Photo J Orchard

were exhibited by Marbellup Brook (Jane Orchard) and Janwardale (Jan Rogister).

More information and photos next issue

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South African Mohair Producers Find Much To Like In U.S. Visit ... Part 3

Continued from last issue

By Colleen Schreiber - Livestock weekly - Austin Texas, USA

Loots, however, is a bit concerned about maintaining the two combing mills in South Africa. He fears that these mills may not be able to compete with the emerging economies of the Far East who have or may enter into mohair processing. "The textile industry is a migrating industry, and it migrates to where it can competitively produce textiles," Loots points out. "It happened in the U.S. and it's something we must realize may happen to us." From a grower's perspective, Van Hasselt does have some concern about world supply levels. "All the red lights in my mind are that we're at critically low production levels. There's hardly enough mohair left in the world to keep the current processors in business," Van Hasselt insists. "That's why it's so critical that we as producer countries recognize our global position and our interdependence."

Short says he is relatively comfortable with where world supplies stand today. He's more concerned about maintaining current levels. Both Short and Van Hasselt, however, are optimistic about the growers' ability to do just that. To help with that, Van Hasselt is of the opinion that Angora goat producers need to do a better job of focusing on the positives of the breed and specifically more emphasis, he comments, needs to be placed on the Angora as a multi-purpose animal.

"Look at this from a reproductive side, specifically female replacements. With the Boer goat and the Dorper, the earliest that animal can bring in any kind of income is 24 months. You have to slaughter their lambs or their kids to get any kind of return on that replacement female. Yet at 24 months the Angora replacement female has already been shorn four times and has a kid at foot," he points out.

MCA is also trying to get more people to focus on the positive attributes of the Angora goat by initiating an Angora wether futurity. Animals are judged in the fleece and then out of the fleece. "Our goal is to try and base this show on the total value of the animal as much as we can," MCA executive director Zane Willard explains. The key to any of these efforts, however, is the value of the mohair fiber itself, and producers in both countries fully acknowledge that growers will only maintain Angora numbers if growing the mohair fiber remains an economically viable enterprise.

"It all comes down to economics," Short stresses. "The guy producing the fiber on the land has to make money; it has to be worth his while. If present price levels are maintained, we will maintain supply and there might even be a gradual increase."

Both countries seem to have recognized the danger of artificial price supports, artificial meaning a system whereby prices are not market-driven, i.e. where supply and demand is not taken into account. And while both countries have done away with so-called artificial price support systems, both still have a form of price support. The South Africans see their system as a way for growers to better withstand market volatility.

Like the loan deficiency payment program in place in the U.S., South Africa's floor price is based on production cost. "Our production cost, which is in the vicinity of 40 rand (\$2.67 U.S.) would be our breakeven," Short explains. The floor price, which is based on that production cost, is set just slightly higher at 50 rand (\$3.33 U.S.). "It's just a measure when prices fall to unreasonable levels to tide the growers over," Loots adds, "but it also gives a signal to the market that growers will not produce mohair or sell mohair if it's not profitable."

And while both systems are voluntary and both systems are market-based, the South African system is not government funded but rather is funded by the growers from revenues collected from their Mohair Trust. Both Van Hasselt and Short agree that the greatest potential for expansion in their country is among existing producers, and that is most likely the same scenario in the U.S.

"If supply increases, it's not going to increase dramatically," Van Hasselt notes. "There's no way that it can, and if we manage to increase supply 10 to 20 percent, it's not going to have a huge impact on the market."

Continued next page

The point was made repeatedly that in the past when there was a slump in mohair prices it was primarily due to a buildup in supply. That was never more the case than in the late 1980s through much of the 1990s when South Africa built up a huge stockpile of hair, some 20 million pounds. And on the back of the South African buildup came a buildup in America's supply at about the same level. Again, the buildup came about in large part because of the U.S. incentive program and South Africa's highly regulated marketing system.

Loots views the current market situation as the start of a whole new game, this time favoring the growers. "From here forward the market forces are not really going to be driven or affected by unsold mohair in Texas or South Africa," he comments. "That means that the manufacturers, everyone using mohair today, have to rely on new season production."

He also is of the opinion that even when mohair is not in fashion, the balance of demand and supply is in the favor of growers. "The stalwarts of the industry, those growers who stuck with their Angora goats, now have the opportunity to really benefit from the scarcity of the fiber," Loots insists. "It's an economic rule that the price of a product is determined by the relative scarcity of that product."

However, he reminds, increased production must be a result of increased demand, not the other



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A07	16th February	27 April
B07	4th May	29th June

Office and Classing Centre

River Street (P.O. Box 16) Narrandera N.S.W. 2700 **Phone**: (02) 6959 2988

Fax 02 6959 3004

Email: admin@ausmohair.com.au Website: www.ausmohair.com.au

way around. "You cannot tell growers to produce more mohair and give them the impression that they will be able to market that hair if the demand is not there. The two things have to be in tandem," he stresses. That's why the mohair industry, Loots says, must continue to increase awareness about the unique properties of mohair.

"We can only maintain present production if we have longer-term sustainable demand and maintain prices that we are experiencing at this moment."

That's where marketing and promotion come into play.

"There are always outside factors that growers, the industry, etc. can't have any influence on, so we have to work with what we can influence. We can influence growers into taking a particular direction in terms of breeding. And, while it's very difficult to influence consumer demand, we can influence manufacturers, designers and stylists and expose them to the fiber."

Mohair South Africa has primarily focused their efforts on the fashion side and high-end manufacturing uses for mohair such as the fashion, furnishing and automotive industries. MCA in recent years has focused more on floor coverings and western apparel such as saddle blankets, cinch cord, etc. Because mohair is such a rare and highly specialized fiber, Loots believes there is great opportunity for the two mohair producing countries to work together on marketing and promotion.

"We live in a global marketplace," Loots points out. "With early processing no longer really being done in America, a lot of that mohair now comes to South Africa. While that identity is still maintained when it is exported, the identity gets lost in further processing, so there is really no use in trying to promote specifically South African mohair. If mohair usage increases, all of us should benefit." Cont next month

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Handy Websites for Goat Producers:

Animal Health Australia

www.animalhelathaustralia.com.au contains information about National livestock diseases and animal health issues.

Rural Industries Research and Development Corporation (RIRDC)

www.rirdc.gov.au

Contains reports on research projects relative to our industry

Meat and Livestock Australia

www.mla.com.au

Contains information relative to livestock marketing and research

Australian Government Department of Agriculture, Fisheries and Forestry (DAFF)

www.daff.gov.au

Contains on product integrity, animal and plant health, rural policy and innovation, food and agri-business, levies and revenue service.

Australian Quarantine and Inspection Service (AQIS)

www.aqis.gov.au

Contains information regarding quarantine requirements.

Australian Government Department of Employment and Workplace Relations

www.dewr.gov.au

Contains information on the pastoral industry awards including shearing rates

Cape Mohair and Wool Sth Africa

www.cmw.co.za

Mohair Sth Africa

www.mohair.co.za

Texas Angora Goat Raisers Assn

http://txangoragoat.com

Goats on the Move

http://www.mla.com.au/goats/eNewsArchive.htm
This newsletter can be read on line or register for free and
they will send it out on email as it is issued.

Shearers

The following people have indicated their willingness to shear angoras. Please let the office know of any more.

lan Howell – Tasmania (will travel interstate) 03 6339 2806 or mobile 0427 139 199

Jack Alexander – Boorowa NSW – 02 6385 3087 Trevor King – Omeo Vic (will travel) - 03 5159 1415

Bert Adams - Holbrook NSW - 02 6020 5268

Michael Brigg – Condamine QLD – 07 4627 7274 Danny Horton—Leongatha VIC—03 5668 6308

Phil Priest—Griffith NSW 02 6964 4379

Remember – if you only have a small number of animals to shear, coordinate shearing time with other local mohair producers to make it worthwhile for the shearer to travel to your area.

Inclusion here is in no way to be construed as being endorsed or recommended by Mohair Australia Ltd

GICA (Goat Industry Council of Aust.) Contact:

Denise Riches - SA FF

PO Box 1435, Victor Harbour SA 5211 Phone: 08 8552 6704 Fax: 08 85526730 Mobile: 0403 192 253

Email: jnkdpr@bigpond.com

Buyers of goats for slaughter

New South Wales

Broken Hill Abattoirs – Ph 1800 669 019
Pat Cuff Livestock – Ph 0427 488 959
PBM Prime Meats - Ph 02 6336 0460
Allan Colley – Ph 02 6892 4158
Phillip Lyn – Ph 0429 323 502
David – Ph 02 9613 1449 or 0411 305 311

<u>Victoria</u>

National Goat Exchange – Ph 03 5439 7601 or 0418 559 773
Ascot Meats – Wodonga – Ph 02 6055 0263 0r 0412 368 200
Game Meats Myrtleford – Ph 03 5756 2999
June Liddy – Ph 03 5382 2811
Jim Kyriakou – Ph 03 9807 4621

South Australia

Russell – Ph 1300 733 644

Pace Trading – Ph 0407 394 110

P & D Exporters – Ph 08 8365 2756

Queensland

Kerridale - Ph 07 4623 3336 0r 08 8582 1688 or 02 6892 4126 Western Exporters - Ph 07 4654 3311

Western Australia

Independent Livestock – Ph 08 9309 3225 Let us know if you know of any others.

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